



# SPORTS, ENTERTAINMENT & LEISURE VALUATION & ADVISORY SERVICES

CBRE's Sports, Entertainment & Leisure (SEL) specialty practice provides a full-suite of national valuation, advisory, due diligence and litigation support services. We deliver high-quality, industry-specific solutions that help owners, investors, developers, government agencies, operators, investment banks and financial institutions make informed decisions.

CBRE's industry-leading research and technology platforms provide our professionals with the most comprehensive market data, enabling them to deliver timely and reliable services. Through a combination of resources and market insight, our team can provide a unique range of services from single-assets to multi-property portfolio assignments.

# **OUR SERVICES**

- Appraisals
- Valuation for Financial Reporting
- Litigation Support/Testimony
- Consulting & Advisory
- Small Business Administration (SBA)
   Valuations
- Lease Rates & Fair Rent Studies
- Environmental Assessments

- Market & Feasibility Studies
- Property & Transaction Tax Services
- Due Diligence Services
- Asset Performance Benchmarking
- Economic Impact Studies
- Property Condition Reports
- Adaptive Reuse Studies
- Cost Segregation

Our national team of specialists has extensive and unique experience in the sports, entertainment and leisure sectors.

# **OUR ADVANTAGE**

As patron expectations and competition intensify, the desire for entertainment increases. Our team works closely with clients to assess these challenges and needs. Based on thought leadership, industry expertise and systematic methods, we offer a well-balanced approach to a variety of advisory, reporting, dispute and valuation matters.



SPECIALIZED EXPERTISE



INDUSTRY-LEADING
DATA & TECHNOLOGY



QUALITY CONTROL



COMMITMENT TO SERVICE



GLOBAL RESOURCES



PORTFOLIO ADMINISTRATION

















# UNMATCHED VALUATION PLATFORM







### **ASSET & BUSINESS TYPES**

- Sports Stadiums and Complexes
- Arenas, Amphitheaters and Event Centers
- Theme, Amusement and Water Parks (Outdoor and Indoor)
- Museums, Planetariums, Art and Cultural Centers
- Aquariums, Safari Parks and Zoos
- Family Entertainment Centers (FECs)
- Entertainment Districts
- Dining, Social, Sport, Yacht and Fitness Clubs
- · Raceways and Speedways

- Pari-mutuels and Equestrian Centers
- Multiplex Cinemas and IMAX Theaters
- RV Parks, Campgrounds and Fairgrounds
- Conference and Convention Centers
- Landmark, Monument and Nature Destinations
- TV and Movie Studios
- Ice and Roller Rinks, Trampoline Parks
- Ski Resorts and Winter Play Facilities
- Xtreme Adventure Parks and Recreational Facilities

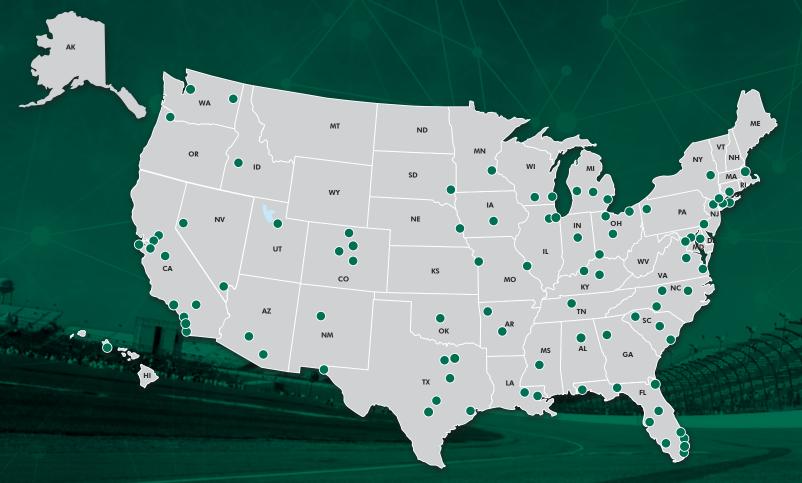
## **TEAM EXPERIENCE**

- Wrigley Field Chicago, IL
- Hollywood Park Pari-mutuel Inglewood, CA
- Melody Ranch Movie Studio Newhall, CA
- Balboa Bay Yacht Club Newport Beach, CA
- Pebble Beach Golf Resort Monterey, CA
- Pacific Park Amusement Park Santa Monica, CA
- Northstar-at-Tahoe Ski Resort Truckee, CA
- Six Flags Magic Mountain Valencia, CA
- The Roaring Fork Fishing Club Basalt, CO
- Dover International (NASCAR) Speedway Dover, DL
- Sebring Raceway Sebring, FL
- Sugarloaf Mountain Ski Resort Carrabassett Valley, ME
- Palace at Auburn Hills Auburn Hills, MI

- Little Caesar's Arena Detroit, MI
- Madison Square Garden New York, NY
- Kiel Opera House St. Louis, MO
- Natural Mountain Destination Linville, NC
- Swing Bridge Mountain Destination Linville, NC
- Austin City Limits Performing Arts Austin, TX
- StarCenters Dallas, TX
- Dell Diamond Round Rock, TX
- LA Fitness Nationwide
- National Park Service Assets Nationwide
- TopGolf Nationwide
- Wet n Wild Water Park Nationwide
- Skydome Toronto, CAN

# **CBRE VALUATION & ADVISORY SERVICES**

# **NATIONAL VALUATION LOCATIONS**



# TRUSTED, EXPERT LEADERSHIP

The Sports, Entertainment & Leisure specialty practice's national leaders are Mr. Julius Blatt, MAI, MRICS, and Mr. Doug Main, ASA, CCIM, CEC, CRE, MAI, SGA, each possess more than 25 years of experience.



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